



MANAGE YOUR BUSINESS MORE EFFICIENTLY WITH OPTIMUM



Hotel &
Real Estate



Customer
Contracts



Customer Portal
Dashboard

**HOTEL & REAL
ESTATE e-ERP**



THE TOTAL SOLUTION SYSTEM FOR YOUR BUSINESS

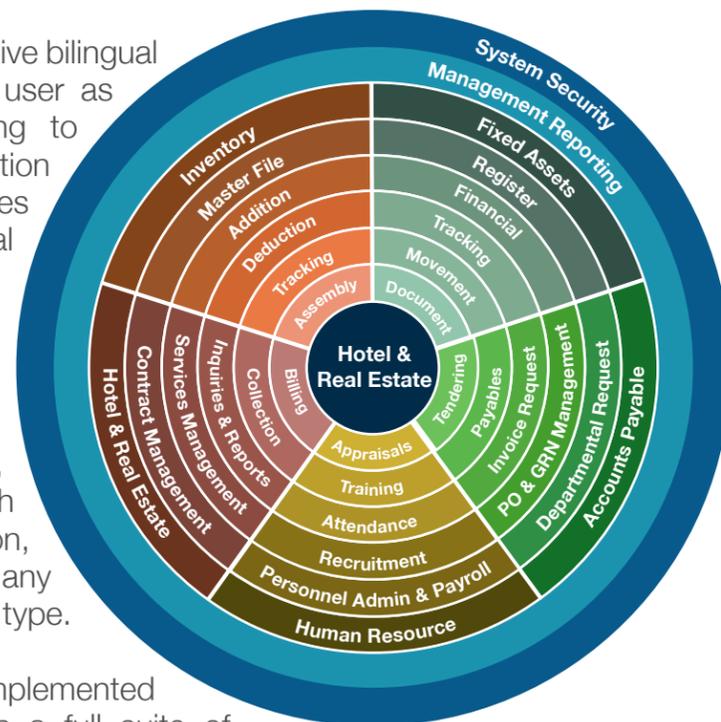


OPTIMUM HOTEL & REAL ESTATE

Optimum Hotel & Real Estate ERP is a document driven total solution designed and developed to manage all types of Hotel and Real Estate businesses. It can adapt to all types of Hotel and Real Estate businesses simply by configuring its parameters.

Optimum offers the most effective bilingual ERP solution to the first-time user as well as to companies wishing to upgrade their existing total solution systems while availing themselves of the latest technological advancements.

Optimum caters to all Hotel and Real Estate businesses such as Fast Moving Consumer Goods (FMCG), hospitality, fashion, electronics, etc. With its powerful parameterization, Optimum can easily fit into any Hotel and Real Estate business type.



Optimum products can be implemented as stand-alone modules or as a full suite of modules (ERP). Further to this Optimum can also be implemented with limited or full functionalities of any module.

Optimum has earned the reputation of one of the best ERP solutions provider in the Middle East within a short period of time. The product is Microsoft Certified for Windows Server.



CONTENTS

Introduction To Hotel & Real Estate ERP.....	2
Hotel & Real Estate.....	3
Procurement & Supply Chain.....	4
Inventory Management.....	5
Financial Management.....	6
Fixed Assets.....	7
HRMS.....	8
Time & Attendance.....	9
Customer Relationship Management.....	10
Business Intelligence Reporting.....	11



Real Estate Contracts



HOTEL & REAL ESTATE

“Make Customers/Vendors Part Of Your Business”

Optimum Hotel & Real Estate is a full-fledged E-ERP (Electronic Enterprise Resource Planning - Total browser base) system that covers all aspects of hotels and real estate businesses. It is a multi-company, multi-branch and multi-location system. It can manage real-estate rental, sale and management.

Optimum Hotel & Real Estate is a multi-currency software with unique feature of online Real Estate Market where clients can book or inquire about properties. It has in-built limit authorization and workflow approval processes. The drill down facilities are incorporated in the system at all levels. The inquiries and reporting capabilities ease the job.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Why Optimum?

Product Specific:

- Real Estate Market
- Real Estate Contracts
- Real Estate Rental
- Real Estate Management
- Real Estate Sale
- Multi-Branch
- Multi-Currency

Product General:

- In-Built Document Workflow
- Unlimited Workflow Levels
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

Hotel & Real Estate (E-ERP) Modules:

- Hotel & Real Estate
- Procurement & Supply Chain
- Inventory Management
- Financial Management
- Fixed Assets
- HRMS
- Time & Attendance
- CRM
- Business Intelligence Reporting



Customer Portal Dashboard



HOTEL & REAL ESTATE

“Make Customers/Vendors Part Of Your Business”

Optimum Hotel & Real Estate is an integrated system covering the entire business process, whether building, land, farm etc. Real estate can be distributed and recorded in any unit of measurement. System also includes full documentary cycle of hotel real estate.

Why Optimum?

Product Specific:

- Customer Portal Dashboard
- e-Quotations
- Customer Contracts
- Customer Ageing
- e-Payment
- User Friendly Interface

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

Optimum provides a powerful Security and Workflow. Specific system and operational roles that can be defined at user or group levels. A powerful document workflow ensures a smooth flow of documents within the organization, and any number of approval levels.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Hotel & Real Estate Functionalities:

- Real Estate Management
- Contract Management
- Services Management
- Customer Services Management
- Billing Management (Direct/Against Delivery)
- Cash Memo Management
- Collection Management
- Inquiries & Reports



Real Estate Rental



Real Estate Market



Customer Contracts



e-Quotations



Maintenance Contract



Online Inquiry



PROCUREMENT & SUPPLY CHAIN

"Control Your Expenses"

Optimum Procurement & Supply Chain covers the full procurement cycle, from departmental / purchase request, quotation request, purchase orders, deliveries and invoices to payments. It is fully integrated with Optimum Inventory and Fixed Assets Modules.

Why Optimum?

Product Specific:

- Full e-Procurement Cycle
- Vendor Portal
- Contracts Management
- All Type Of Payments
- Integrated With Inventory
- Integrated With Fixed Assets

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

It includes full fledged Vendor Contracts module where you can manage all general expenses and support contracts in terms of contract administration, payment schedule with reminders and expense amortization.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Procurement & Supply Chain Functionalities:

- Purchase Reconciliation Management
- Quotation Request Management
- Quotation Evaluation Management
- Purchase Order Management
- Goods Received Note Management
- Invoice Register Management
- Payment Voucher Management
- Vendor Contracts Management
- Vendor Portal
- Dashboards, Inquiries & Reports



4



INVENTORY MANAGEMENT

"Multiple Stores, Central Control"

Optimum Inventory Management module controls the organizations inventory, whether it is for internal use or for resale. It maintains a fully-fledged inventory profile containing all aspects such as Product Information / Specifications, Re-Order level and quantity, Lead time, etc.

Why Optimum?

Product Specific:

- Inventory Profile
- Inventory Specifications
- Multi-level Structure
- Multi-level Categorization
- Multiple Stores & Locations
- Assembly Management

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

It has a multi-currency, multi-store, multi-location and multi-level inventory structure. The open parameterization structure, drill down facilities, the inquiries and reporting capabilities give the best control over the organization's inventory.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Inventory Management Functionalities:

- Inventory Profile
- Goods Received Notes Management
- Goods Returns Management
- Inventory Deductions Management
- Inventory Additions Management
- Physical Inventory Management
- Direct Delivery Management
- Assembly Management
- Dashboards, Inquiries & Reports



5



Vendor Portal



Delivery Notes Management



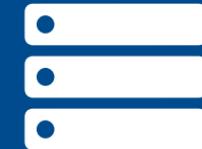
Payment



Inventory Management



Dashboard



Assets Management



FINANCIAL MANAGEMENT

"Total Control Of Your Financials"

Optimum Financial Management module is a fully-fledged Activity-based Cost accounting (ABC) ledger that has unlimited segments of chart of accounts, accounts setup, profit centers, and cost centers. It is a multi-company, multi-branch and multi-currency system.

Why Optimum?

Product Specific:

- Online Real-time Financials
- Budget Vs. Actual Reporting
- Sub-ledger Financials
- Accounts Reconciliation
- Automated Journal Vouchers
- Dynamic Reporting

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

It has a fully-fledged built-in Customer sub-ledger.

It has powerful parameterization, drill down facilities, inquiries and reporting capabilities allowing the user to retrieve any information at the click of a mouse.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Financial Management Functionalities:

- Journal Vouchers Module
- Preset Journal Vouchers Module
- Budget Module
- Account Reconciliation Module
- Financial Reporting Module
- Financial Structure Module
- Activity/Cost (ABC) Structure Module
- Customer/Vendor Sub-Ledger Module



FIXED ASSETS

"Know The Real Value Of Your Assets"

Optimum Fixed Assets module records all the fixed assets bought or capitalized, whether tangible or intangible. It manages assets related documents, assets tracking, and assets maintenance. It keeps track of all assets movements.

Why Optimum?

Product Specific:

- Assets Tagging
- Assets Barcoding
- Assets Depreciation
- Assets Administration
- Assets Register With Pictures
- Assets Documents

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

The system maintains full financials related to Fixed Assets.

Depreciation can be calculated using all universally accepted depreciation methods. It manages all types of asset disposal. It has a full-fledged reporting and inquiry system.

Technologies:

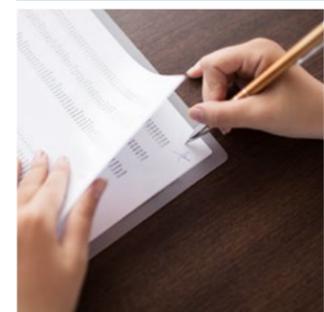
- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Fixed Assets Functionalities:

- Assets Registration & Profiling
- Assets Documents
- Assets Tracking
- Assets Maintenance
- Assets Financials
- Dashboards, Reports & Inquiries



Assets Tracking



Assets Administration



Budget



Financial Reporting



Organization Structure



Attendance Management



HRMS

“A To Z Of Human Resources Management”

Optimum HRMS covers all aspects of Human Resources required by any organization. It is parameterized to accommodate labor and social insurance laws of any country. The company structure and specific policies and procedures can be easily mapped in the system.

Why Optimum?

- Labor Law Compliance
- Social Insurance Law
- Map Company Structure
- Map Company Policies
- e-Recruitment Management
- Personnel Management
- Leaves Management
- Payroll Management
- Loans Management
- Training Management
- Appraisals Management
- Staff Development Management

The system covers full processes of e-recruitment from online vacancy posting to hiring personnel with full employee profile, leaves and documents, payroll and loans. Additionally it includes full training, appraisals and staff development modules.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

HRMS Functionalities:

- Recruitment with Online Portal
- Personnel Administration
- Documents Management
- Leaves Management
- Payroll Management
- Loans Management
- Training Management
- Appraisals Management
- Organization Structure
- Dashboards, Inquiries & Reports



TIME & ATTENDANCE

“The Only Complete Time Attendance Solution”

Optimum Time & Attendance covers access control, roster and workforce management, project time sheet and attendance. It can manage all type of shifts and rotations with the functionalities of workforce management and time sheet for project management companies.

Why Optimum?

Product Specific:

- Real-Time Access Control
- Shifts Management
- Attendance Control
- Workforce Management
- Project Time Sheet
- Time & Attendance Indicators

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

It's Access Control provides centralized online real-time view of the time in and out of employees. Workforce Management is used to allocate manpower to projects with Time Sheet generated for each project. The module can be linked to Optimum HRMS module.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Time & Attendance Functionalities:

- Access Control Management
- Roster Management
- Attendance Management
- Project Time Sheet Management
- Workforce Allocation
- Dashboards, Inquiries & Reports



Appraisal Management



Payroll Management



Roster Management



Workforce Management



Marketing Management



Creating Reports



CUSTOMER RELATIONSHIP MANAGEMENT (CRM) "Every Potential Realized"

Optimum Customer Relationship Management (CRM) covers the complete cycle of sales module from creation of Customer Account, Contact, Lead & Opportunity Follow-up, Quotations and Order to Invoice Generation.

Why Optimum?

- Centralize Customer Information
- Automate Marketing Interactions
- Provide Business Intelligence
- Facilitate Communications
- Track Sales Opportunities
- Analyze Data
- Responsive Customer Service
- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

The Marketing module can plan, manage and track the marketing campaigns from development to launch. The Customer Services module includes the Contracts, Case Management and Service Scheduling with online Customer Interaction and Feedback.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Customer Relationship Management Functionalities:

- Sales Module
- Marketing Automation Module
- Customer Services Module
- Analytics and Reports



BUSINESS INTELLIGENCE REPORTING "Hassle Free Reports!"

Optimum Business Intelligence provides the most user-friendly mechanism to transform, access, analyze and present your business data in the most stunning way. It helps users to turn complex data into actionable insights that can be easily understood.

Why Optimum?

Product Specific:

- Transform Your Data
- Access Any Data
- Deliver Insights Anywhere
- Modernize Enterprise Reporting
- Create Interactive Reports
- Pivot Reporting
- Electronic Alerts

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Powerful Security Control
- Fully Integrated ERP

Users can connect virtually to any Optimum ERP data, both in the cloud or the local server. They can also analyze the data and share insights on the web or on mobile devices. Users can generate and share rich and interactive reports to visualize and analyze your data.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Business Intelligence Reporting Functionalities:

- Data Transformation
- Data Analysis
- Data Delivery
- Interactive Reports Creation



Forms & Documents Management



Customer Services



Business Statistics



Data Analysis

Front Office



Hotel Booking Engine



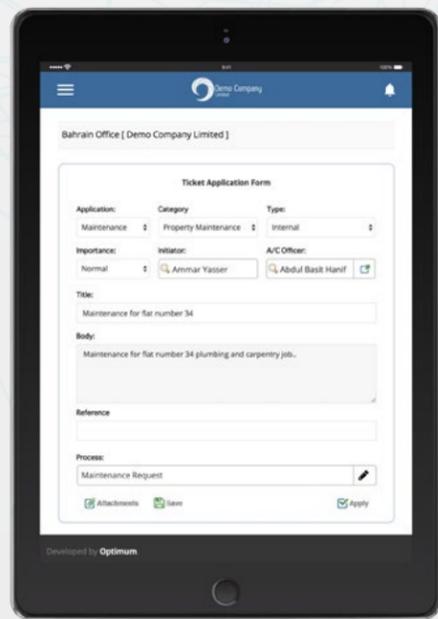
House Keeping



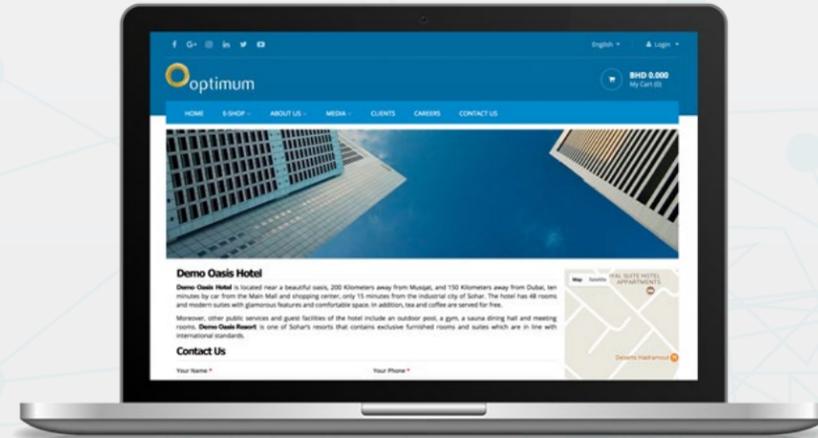
HRMS Management



Attendance Management



Maintenance Request Portal

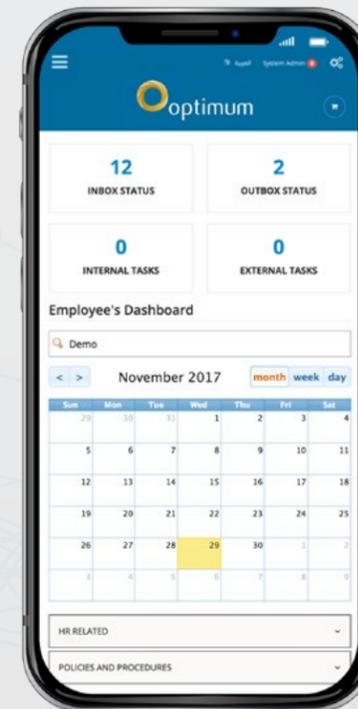


Website & Customer Portal



Hotel & Real Estate e-ERP

Restaurants Outlet



Mobile Application

CRM



Property Management



Property Sales Management

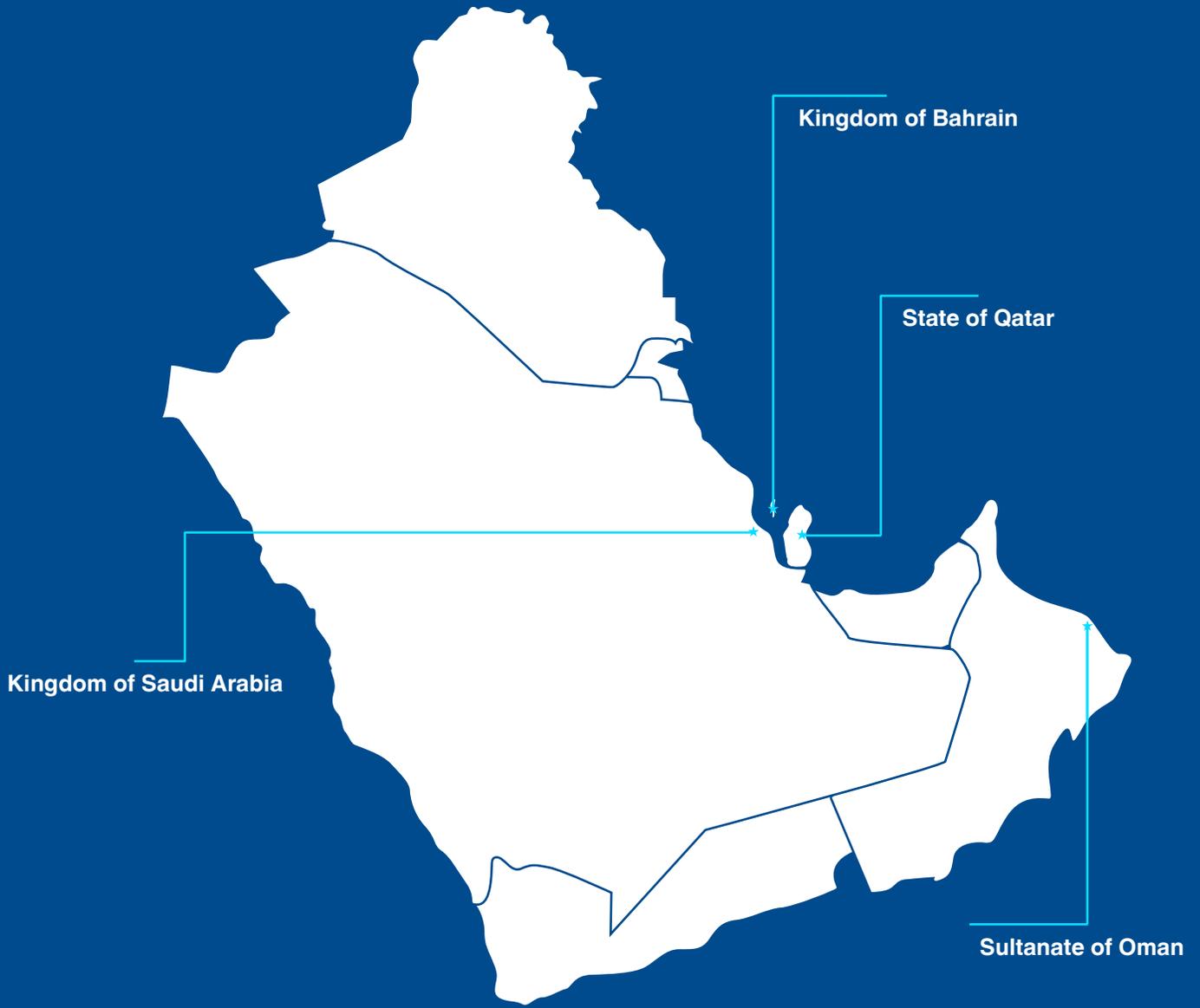


Property Leasing



Facilities Management





REGIONAL OFFICES

BAHRAIN

P.O. Box 2949
 Manama, Kingdom of Bahrain
 Tel. +973 1729 7227
amthaladmin@al-amthal.com

QATAR

P.O. Box 31122
 Doha, State of Qatar
 Tel. +974 4450 3659
amthaldoha@al-amthal.com

SAUDI ARABIA

P.O. Box 3674
 Al Khobar, Kingdom of Saudi Arabia
 Tel. +966 5357 6606 0
khaleeji@al-amthal.com

OMAN

P.O. Box 1801
 Muscat, Sultanate of Oman
 Tel. +968 2447 2223/4
amthaloman@al-amthal.com

